

Practices For Sale

McAllen, Texas CPA ready to retire. Fifty-eight (58) year well established CPA practice. Consisting of approximately 500 clients, 100% concentration on tax, client write-up and financial statements. No auditing.

(Self-financed), building rental is mandatory (great location) and purchase of building is optional after three years (3) of rental (self-financed). Serious inquiries only. Consultations by appointment only. 956-682-3252

ACCOUNTING BIZ BROKERS offers the following listings for sale:

- Waco County gross \$356k (New)**
- Johnson County gross \$650k (New)**
- Eastern Brazos Valley gross \$750k (New)**
- NW Dallas County gross \$1.09M**
- Permian Basin area gross \$245k**
- Ark-La-Tex area gross \$1.2M**
- North San Antonio gross \$610k**
- Texas County, OK gross \$385k (Reduced)**

**Contact Kathy Brents, CPA, CBI
Office 866-260-2793 - Cell 501-514-4928**

Kathy@AccountingBizBrokers.com
www.AccountingBizBrokers.com

**Member of the Texas Society of CPAs
Member of the Texas Association of Business Brokers**

BUYING SELLING PRACTICES throughout Texas for over 40 years ... Offering 95% conventional bank financing to buyers, so our sellers can cash out at closing! We only get paid for producing results! Confidential, prompt, professional. Practices available throughout Texas ... Contact Leon Faris, CPA ... PROFESSIONAL ACCOUNTING SALES ... 972-292-7172 ... and visit our website: www.cpasales.com for the latest listings and information.

TEXAS PRACTICES CURRENTLY AVAILABLE THROUGH ACCOUNTING PRACTICE SALES North America's Leader in Practice Sales | Toll Free 1-800-397-0249. See full listing details and inquire/register for free at www.APS.net.

NEW \$142,000 gross. NW of Houston. Owner looking to make a career change and available for transitional help. REMOTE, loyal, long-term, and friendly clients with EXCELLENT year-round cash flow. Value-based billing fees paid by clients upfront before work starts. The service mix includes tax (27%), accounting (60%) and other (13%). Perfect for buyer looking to go out on their own or an existing practice to add easy revenue. TXS5345

NEW \$288,000 gross. West Austin CPA practice. Well established, single-owner CPA practice with 62% tax preparation (55% individual, 45% business), 24% bookkeeping/payroll, 8% consulting, 5% compilation and reviews. Cash flow to the owner is 81% of gross revenue. Owner anticipates assisting buyer through an appropriate transition. TXC5404

NEW \$265,000 gross. Matagorda County tax and accounting practice. The service mix is a balance of both tax (72%) and bookkeeping (28%) that includes payroll. Great cash flow with an exceptional reputation in the developing community providing continued growth. Knowledgeable staff in place interested in working with the new owner. The buyer has flexibility to lease, purchase the building or move practice nearby if desirable. Available for transition after closing as agreed with buyer. TXS5425

NEW \$703,000 gross. Denton, TX CPA practice. This well-established and award-winning CPA practice is for sale. Revenue is derived predominantly from profitable tax work (92%), supplemented by accounting and other services that help provide year-round income. About 50% of the total revenue is from business clients. With a solid fee structure in place, the practice delivers strong cash flow to owner over 60% of gross revenue. TXN5433

NEW \$490,000 gross. Far North Dallas CPA practice. Approx. 80% total revenue is derived from businesses and overall, nicely mixed between tax work (38%), audits (12%) and accounting/bookkeeping services (40%) generating year-round income. Knowledgeable staff in place, including 2 CPAs, for a smooth transition. No long-term leases. Cloud-based systems. Turn-key opportunity for CPA ready for business ownership or profitable addition for any firm. TXN5200

\$477,000 gross. West Houston CPA practice. CPA owner looking to semi-retire and is available for transition as agreed with buyer. Primarily tax services to client book. Year-round revenues in a prime location with great cash flow. An office share arrangement is available for the buyer. High-income, long-term quality clients who provide continuous referrals. Wonderful opportunity for an individual or firm looking to grow their practice. TXS5314

NEW \$1,137,000 gross. South Plains Texas CPA practice. Long-standing CPA practice with 2 owners. 62% tax preparation (66% individual and 34% business returns), 38% bookkeeping. Cash flow to owner is 42% of gross revenue. Practice utilizes Sage and Lacerte. 3 FT degreed accountants who do tax preparation and write-up. 4 FT non-degreed accountants who do tax preparation and write-up. 1 FT office assistant. Office space is owner occupied and seller

is open to selling or leasing space to new practice owner. Owners are looking forward to retirement after long, successful careers. Owners anticipate assisting buyer through an appropriate transition period to maximize knowledge transfer and client retention. TXW5320

\$270,000 gross. Dallas (Park Cities area) CPA practice. This well-established CPA tax practice for sale caters to a high-quality client base that includes loyal individuals and many business entities across a variety of industries. Revenues are composed predominately (95%) of profitable income tax work with strong fees. Experienced staff in place, this practice is primed for a smooth transition and rapid growth. TXN5335

\$485,000 gross. VIRTUAL Nueces County CPA practice. Service mix includes tax (58%), accounting (28%) and other business client assistance (14%). Buyer can operate REMOTELY and enjoy the great reputation in a community that brings in constant referrals. Year-round cash flow with experienced staff in place to continue with new owner. Owner available for transitional help as agreed with buyer. Ideal opportunity for either an individual looking to get into practice ownership or an existing firm. TXS5385

NEW \$350,000 gross. NW Houston tax and accounting practice. Owner available for transitional help. Service mix includes tax (87%), accounting (9%) and other (4%). Year-round cash flow with support staff in place. Prime location with an excellent reputation in the community for addressing complex tax and accounting issues. Ideal opportunity for either an individual looking to get into practice ownership or an existing firm looking to add revenues. TXS5269

NEW \$153,000 gross. NW Houston CPA audit practice. Transitional assistance available from owner. This is primarily an audit practice that caters to small-medium sized organizations. Great cash flow with engagement letters in place through 2025. Buyer will need to be able to visit client locations in the greater Houston and Dallas area. Turn-key opportunity for an individual looking to start with a wonderful book of business. TXS5263

NEW \$1,125,000 gross. Montgomery Co CPA firm. Owner seeking retirement and available for transitional assistance as agreed with CPA buyer. The service mix includes tax (70%) and accounting (30%). Well established firm with a great reputation in the community and year-round exceptional cash flow with ample opportunity to grow. Knowledgeable staff in place to transition CPA buyer. Great for experienced CPA looking to get into practice

ownership or an existing CPA firm looking to add revenues. TXS5241

NEW \$130,000 gross. Bryan-College Station area tax practice. Owner available for transition as agreed with buyer. This is a tax practice with international clients in the TAMU community. Experienced EA staff ready to support buyer after closing. Great cash flow with opportunities to grow in accounting and bookkeeping. Buyer has flexibility to operate the practice from a nearby location. Turn-key opportunity for an individual looking to start with a wonderful book of business. TXS5283

\$517,000 gross. Ellis County, TX/south of Dallas CPA practice. Well-established CPA practice in desirable community south of Dallas with mix of high-quality, loyal individual and business clients. Revenues derived from 85% profitable tax preparation work. Year-round income from monthly accounting services. Strong fees and capable, experienced staff in place. Ideal opportunity for any CPA to start or expand in this thriving area of the DFW Metroplex. TXN5096

\$495,500 gross. Fort Worth CPA practice. Loyal client base. 70% tax work and 30% accounting services. Rapid, consistent growth combined with an experienced staff make this an exceptional opportunity. TXN1626

\$1,303,000 gross. Midland-Odessa CPA practice. Revenues derived from 40% tax, 40% bookkeeping, 4% franchise reports, and 16% payroll. Cash flow to owner 57% of gross. One owner is retiring. One owner is staying full-time and all staff will assist in transition. TXW1034

\$861,000 gross. Bryan-College Station CPA firm. Owner looking to sell to focus on consulting business. 2023 gross revenue estimated over \$900K! The service mix includes tax (57%), accounting (38%) and other (5%). Solid reputation in the community with growth opportunities. Knowledgeable staff in place for smooth transition. Buyer can lease or buy building. TXS5067

\$410,000 gross. Brownwood, TX CPA practice. High-quality client base made up of large businesses provides room for growth. Balanced revenues of tax work (66%), accounting (14%) and other services (14%). TXN1638

\$209,600 gross. Plano, TX CPA practice. Located in a desirable community. Nice mix of revenues for year-round cash flow. 80% tax prep, 10% accounting services, 10% consulting/payroll/other services. Seller assisted transition. TXN1624

\$2,380,000 gross. West Texas firm. Highly motivated multi-owner CPA firm. Revenue mix is 15% accounting services, 27% tax preparation (approx. 50/50 individual and business) and 58%

Practices Sought

SEEKING CPA FIRM SELLERS

Selling in 2024? Accounting Biz Brokers has GREAT NEWS for you! Accounting Biz Brokers has been selling CPA firms for over 19 years and we know your market. Selling your firm is complex. We can simplify the process and help you receive your best results! Our **"Six Steps to Success"** process for selling your firm includes a personalized, confidential approach to bringing you the "win-win" deal you are looking for. Our brokers are the only Certified Business Intermediaries (CBI) specializing in the sale of CPA firms in the nation! When you are ready to sell, we have the buyers, financing contacts and the experience to assist you with the successful sale of your firm! Contact us TODAY to take the first step!

Kathy Brents, CPA, CBI
Office 866-260-2793 - Cell 501-514-4928
Kathy@AccountingBizBrokers.com
Visit us at www.AccountingBizBrokers.com
Member of the Texas Society of CPAs
Member of Texas Association of Business Brokers

BUYING OR SELLING? First talk with Texas CPAs who have the experience and knowledge to help with this big step. We know your concerns and what you are looking for. We can help with negotiations, details, financing, etc. Know your options. Visit www.APS.net for more information and current listings. Or call toll-free 800-397-0249. Confidential, no-obligation. We aren't just a listing service. We work hard for you to obtain a professional and fair deal.

ACCOUNTING PRACTICE SALES, INC.
North America's Leader in Practice Sales

attest services. Cash flow to owner solid 54% of gross. Large tenured staff and owner available to assist during transition. TXW1030

\$450,000 gross. Houston CPA firm. Service mix includes tax (63%), accounting (36%) and other (1%). Buyer can operate from anywhere in the Houston area. Year-round cash flow with experienced staff in place to continue with new owner. Wonderful reputation in the community that brings in constant referrals. Owner available for transitional help as agreed with buyer. TXS1315

\$347,000 gross. Galveston County CPA. Owner available for transition as agreed with CPA buyer. 2024 gross revenues estimated to be \$358,000! Service mix includes tax (71%), bookkeeping (15%), audit/review (9%) and other (5%). Year-round work with excellent cash flow! Prime location in a wonderful community. Turn-key practice with experienced staff in place and office available for lease. Opportunity for an individual

Miscellaneous

CLARUS PARTNERS - NATIONAL SALES TAX COMPLIANCE AND ADVISORY FIRM

Do you have questions about sales tax? Need help with multistate compliance after Wayfair? Taxability issues? Audit defense? Refunds? Business registration and licensing compliance? Voluntary disclosure?

Let us be a resource for your firm and your clients. Clarus Partners is a national sales tax compliance and advisory firm. With offices across the U.S., our four partners have a combined 100+ years of experience in this arena.

Let us know any way we can help.

Steve Hanebutt, CPA
Clarus Partners | This firm is not a CPA firm
972-422-4530 | claruspartners.com |
stevehanebutt@claruspartners.com

MICHAEL J. ROBERTSON, CPA

Texas Sales and Mixed Beverage Tax Solutions

Client audited, liability, needs a review, we have found errors and changed the liability. Does your client have a compliance issue or general question about sales tax? Call our team of sales tax experts. Our team provides over 100 years of experience with the Comptroller of Public Accounts as former auditors and supervisors. We work to ensure a fair audit. Should your client need a payment plan, we'll negotiate with the Comptroller of Public Accounts.

Call 817-478-5788 or 214-415-4333
Texas Sales and Mixed Beverage Tax Solutions

CPA buyer looking to go out on their own or existing CPA firm wanting a new location. TXS1287

\$354,000 gross. South Plains CPA practice. Single owner CPA firm with loyal clients. Revenues derived from 66% tax and 34% bookkeeping. Solid cash flow to owner of almost 60% gross. Full-time staff and leased office space available. TXW1033.

\$1,208,000 gross. Heart of Texas CPA firm. Tax preparation is 85-90% of revenue each year, approx. 2/3 of this is individuals. The rest is business and trust returns. Bookkeeping is 10-15% of revenue. Owner's discretionary cash flow is 48% of revenue. 5 employees staying and seller will transition for agreed time. TXC1077

ACCOUNTING PRACTICE SALES

For more information, call toll free 1-800-397-0249
See full listing details and inquire/register for free at
www.APS.net.