

Practices For Sale

McAllen, Texas CPA ready to retire. Fifty-eight (58) year well established CPA practice. Consisting of approximately 500 clients, 100% concentration on tax, client write-up and financial statements. No auditing.

(Self-financed), building rental is mandatory (great location) and purchase of building is optional after three years (3) of rental (self-financed). Serious inquiries only. Consultations by appointment only. 956-682-3252

ACCOUNTING BIZ BROKERS offers the following listings for sale:

Waco County gross \$356k (New)
 Johnson County gross \$650k (New)
 Eastern Brazos Valley gross \$750k (New)
 NW Dallas County gross \$1.09M
 Permian Basin area gross \$245k
 Ark-La-Tex area gross \$1.2M
 North San Antonio gross \$610k
 Texas County, OK gross \$385k (Reduced)

Contact Kathy Brents, CPA, CBI
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TEXAS PRACTICES CURRENTLY AVAILABLE THROUGH ACCOUNTING PRACTICE SALES

North America's Leader in Practice Sales | Toll Free 1-800-397-0249. See full listing details and inquire/register for free at www.APS.net.

NEW \$142,000 gross. NW of Houston. Owner looking to make a career change and available for transitional help. REMOTE, loyal, long-term and friendly clients with EXCELLENT year-round cash flow. Value-based billing fees paid by clients upfront before work starts. The service mix includes tax (27%), accounting (60%) and other (13%). Perfect for buyer looking to go out on their own or an existing practice to add easy revenue. TXS5345

NEW \$490,000 gross. Far North Dallas CPA practice. Approx. 80% total revenue is derived from businesses and overall, nicely mixed between tax work (38%), audits (12%) and accounting/bookkeeping services (40%) generating year-round income. Knowledgeable staff in place, including two CPAs for a smooth transition. No long-term leases. Cloud-based systems. Turn-key opportunity for CPA ready for business ownership or profitable addition for any firm. TXN5200

NEW \$217,000 gross. SE Houston CPA practice. Owner available for transitional assistance. Primarily a tax practice with loyal, great paying clientele. Exceptional cash flow with continuous referrals from financial planning practice. Great reputation in the area with excellent growth possibilities. Turn-key opportunity for an individual looking to start with a wonderful book of business. TXS5323

NEW \$1,137,000 gross. South Plains Texas CPA practice. Long-standing CPA practice with two owners. 62% tax preparation (66% individual and 34% business returns), 38% bookkeeping. Cash flow to owner is 42% of gross revenue. Practice utilizes Sage and Lacerte. Three FT degreed accountants who do tax preparation and write-up. Four FT non-degreed accountants who do tax preparation and write-up. One FT office assistant. Office space is owner-occupied. Seller is open to selling or leasing space to new practice owner. Owners are looking forward to retirement after long, successful careers. Owners anticipate assisting buyer through an appropriate transition period to maximize knowledge transfer and client retention. TXW5320

NEW \$600,000 gross. Waxahachie, TX CPA practice. This rapidly growing practice caters to a high-quality client base composed largely of businesses and business owners. It has strong fees and revenues are desirably balanced between services. More than 45% of the income is monthly bookkeeping services, 5% from annual accounting, and 50% from tax preparation and other tax services. Perfect-sized, turn-key opportunity for anyone looking to grow a profitable practice in a thriving community just outside of the DFW metroplex. Highly skilled, experienced staff in place to provide continuity and capacity for continued expansion! TXN5297

NEW \$60,000 gross. The Woodlands CPA practice. Owner available for transitional assistance. This is primarily a tax practice with well-trained, great paying professional clients. Excellent cash flow with opportunities to grow in other services if buyer decides. Turn-key opportunity for an individual looking to start with a wonderful book of business. TXS5280

NEW \$350,000 gross. NW Houston tax and accounting practice. Owner available for transitional help. Service mix includes tax (87%), accounting (9%) and other (4%). Year-round cash flow with support staff in place. Prime location with an excellent reputation in the community for addressing complex tax and accounting issues. Ideal opportunity for either an

individual looking to get into practice ownership or an existing firm looking to add revenues. TXS5269

NEW \$153,000 gross. NW Houston CPA audit practice. Transitional assistance available from owner. This is primarily an audit practice that caters to small-medium sized organizations. Great cash flow, with engagement letters in place through 2025. Buyer will need to be able to visit client locations in the greater Houston and Dallas areas. Turn-key opportunity for an individual looking to start with a wonderful book of business. TXS5263

NEW \$1,125,000 gross. Montgomery Co. CPA firm. Owner seeking retirement and available for transitional assistance as agreed with CPA buyer. The service mix includes tax (70%) and accounting (30%). Well established firm with a great reputation in the community and year-round exceptional cash flow with ample opportunity to grow. Knowledgeable staff in place to transition CPA buyer. Great for experienced CPA looking to get into practice ownership or an existing CPA firm looking to add revenues. TXS5241

NEW \$130,000 gross. Bryan-College Station area tax practice. Owner available for transition as agreed with buyer. This is a tax practice with international clients in the TAMU community. Experienced EA staff ready to support buyer after closing. Great cash flow with opportunities to grow in accounting and bookkeeping. Buyer has flexibility to operate the practice from a nearby location. Turn-key opportunity for an individual looking to start with a wonderful book of business. TXS5283

\$517,000 gross. Ellis County, TX/South of Dallas CPA practice. Well-established CPA practice in desirable community south of Dallas with mix of high-quality, loyal individual and business clients. Revenues derived from 85% profitable tax preparation work. Year-round income from monthly accounting services. Strong fees and capable, experienced staff in place. Ideal opportunity for any CPA to start or expand in this thriving area of the DFW metroplex. TXN5096

\$495,500 gross. Fort Worth CPA practice. Loyal client base. 70% tax work and 30% accounting services. Rapid, consistent growth combined with an experienced staff make this an exceptional opportunity. TXN1626

\$285,000 gross. Brazoria County CPA practice. Revenues derived from 94% tax work and 6% accounting. Knowledgeable staff in place for smooth transition with new owner. TXS1326

\$1,303,000 gross. Midland-Odessa CPA practice. Revenues derived from 40% tax, 40% bookkeeping, 4% franchise reports and 16% payroll. Cash flow to owner 57% of gross. One owner is retiring, one owner is staying full time and all staff will assist in transition. TXW1034

CLASSIFIED

\$861,000 gross. Bryan-College Station CPA firm. Owner looking to sell to focus on consulting business. 2023 gross revenue estimated over \$900K! The service mix includes tax (57%), accounting (38%) and other (5%). Solid reputation in the community with growth opportunities. Knowledgeable staff in place for smooth transition. Buyer can lease or buy building. TXS5067

\$410,000 gross. Brownwood, TX CPA practice. High-quality client base made up of large businesses provides room for growth. Balanced revenues of tax work (66%), accounting (14%) and other services (14%). TXN1638

\$209,600 gross. Plano, TX CPA practice. Located in a desirable community. Nice mix of revenues for year-round cash flow. 80% tax prep, 10% accounting services, 10% consulting/payroll/other services. Seller assisted transition. TXN1624

\$2,380,000 gross. West Texas firm. Highly motivated multi-owner CPA firm. Revenue mix is 15% accounting services, 27% tax preparation (approx. 50/50 individual and business) and 58% attest services. Cash flow to owner solid 54% of gross. Large tenured staff and owner available to assist during transition. TXW1030

\$750,000 gross. West of Houston CPA firm. Primarily tax 88% with desirable year-round income from accounting and other work 12%. Great cash flow and knowledgeable staff ready for an owner assisted transition. TXS1319

\$347,000 gross. Galveston County CPA. Owner available for transition as agreed with CPA buyer. 2024 gross revenues estimated to be \$358,000! Service mix includes tax (71%), bookkeeping (15%), audit/review (9%) and other (5%). Year-round work with excellent cash flow! Prime location in a wonderful community. Turn-key practice with experienced staff in place and office available for lease. Opportunity for an individual CPA buyer looking to go out on their own or existing CPA firm wanting a new location. TXS1287

\$354,000 gross. South Plains CPA practice. Single owner CPA firm with loyal clients. Revenues derived from 66% tax and 34% bookkeeping. Solid cash flow to owner of almost 60% gross. Full-time staff and leased office space available. TXW1033.

\$1,208,000 gross. Heart of Texas CPA firm. Tax preparation is 85-90% of revenue each year, approx. 2/3 of this is individuals. The rest is business and trust returns. Bookkeeping is 10-15% of revenue. Owner's discretionary cash flow is 48% of revenue. Five employees staying and seller will transition for agreed time. TXC1077

ACCOUNTING PRACTICE SALES

For more information, call toll free 1-800-397-0249
See full listing details and inquire/register for free at www.APS.net.

Practices Sought

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Miscellaneous

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MICHAEL J. ROBERTSON, CPA

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